

Curriculum vitae  
**KLARITA GËRKHANI**

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**MAIN RESEARCH INTERESTS**

(New) institutionalism in sociology and economics, economic sociology, social norms, labor market and organizations, social capital, informal economies and tax evasion, field surveys and laboratory experiments.

**EDUCATION**

- 1997-2001 **Ph.D. in Economics** – Tinbergen Institute, Faculty of Economics and Business, University of Amsterdam, the Netherlands
- thesis: “The informal sector in transition: Tax evasion in an institutional vacuum”
  - supervisor: Prof. dr. Michael Ellman
- 1997-1998 **M.Phil. in Economics** – Tinbergen Institute, the Netherlands
- 1992-1996 **M.A. in General Economics and Marketing**, Faculty of Economics, Tirana University, Albania
- 1988-1992 **Gymnasium**, Skrapar, Albania

**EMPLOYMENT**

- 2011 - **Associate professor**, University of Amsterdam, Faculty of Social and Behavioural Sciences, Department of Sociology and Anthropology, Amsterdam Institute for Social Science Research, the Netherlands.
- 2005-2011 **Assistant professor**, University of Amsterdam, Faculty of Social and Behavioural Sciences, Department of Sociology and Anthropology, Amsterdam Institute for Social Science Research, the Netherlands.
- 2004-2010 **Visiting researcher** at Department of General Economics, Faculty of Economics and Business, University of Amsterdam
- 2001-2005 **Postdoctoral researcher** in economics and sociology, Amsterdam Institute for Advanced Labour Studies and Amsterdam Institute for Social Science Research, University of Amsterdam, the Netherlands
- 2000-2001 **Assistant researcher**, Center for Research in Experimental Economics and political Decision making, University of Amsterdam, the Netherlands
- 1997-2001 **Ph.D. research position** in Economics, Tinbergen Institute and Faculty of Economic and Business, University of Amsterdam, the Netherlands

- 1997           **Marketing and Communications Specialist**, Albanian Social Marketing Association, Tirana, Albania, an affiliate of the Population Services International in Washington, DC.
- 1995-1997   **Researcher and coordinator** of various projects sponsored by international organizations, for the Albanian Center for Economic Research, Tirana, Albania.

#### **CAREER BREAK**

- 2006-2007   **Maternity leave** for birth son (April 21, 2006)

#### **PUBLICATIONS**

##### ***International (peer-reviewed) journals***

- Gërxhani, K.** and H. van de Werfhorst (Forthcoming). The Effect of Education on Informal Sector Participation in a Post-communist Country. *European Sociological Review* IF 1.935 / 5-year IF 2.239.
- Gërxhani, K.** and F. Koster (2012). "I Am Not Alone!" Understanding Public Support for the Welfare State. *International Sociology* 27(6): 768-787. IF 0.480 / 5-year IF 0.984. (cited once).
- Ferrer-i-Carbonell, A. and **K. Gërxhani** (2011). Subjective Welfare and (In)formal Sector in a Transition Country. *Social Indicators Research* 102(2): 315-331. IF 1.131 / 5-year IF 1.340. (cited 15 times).
- Brandts, J., **K. Gërxhani**, A. Schram and J.E. Ygosse-Battisti (2010). Size Doesn't Matter! Gift Exchange in Experimental Labor Markets. *Journal of Economic Behavior & Organization* 76: 544-548. IF 1.006 / 5-year IF 1.439 (cited twice).
- Schram, A., J. Brandts, **K. Gërxhani** (2010). Information, Bilateral Negotiations, and Worker Recruitment. *European Economic Review* 54(8): 1035–1058. IF 1.527 / 5-year IF 1.860. (cited 7 times).
- Gërxhani, K.** and A. Schram (2009). Clientelism and Polarized Voting: Empirical Evidence. *Public Choice* 141(3): 305-317. IF 0.913 / 5-year IF 1.250. (cited 16 times).
- Fidrmuc, J. and **K. Gërxhani** (2008). Mind the Gap: Social capital, East and West! *Journal of Comparative Economics* 36: 264-286. IF 1.028 / 5-year IF 1.652. (cited 81 times).
- Gërxhani, K.** (2007). Explaining Gender Differences in Tax Evasion: The Case of Tirana, Albania. *Feminist Economics* 13(2): 119-155. IF 0.617 / 5-year IF 1.211. (cited 8 times).
- Gërxhani, K.** (2007). "Did you pay your taxes?" How (Not) to Conduct Tax Evasion Surveys in Transition Countries. *Social Indicators Research* 80(3): 555-581. IF 1.131 / 5-year IF 1.340. (cited 20 times).
- Gërxhani, K.** and A. Schram (2006). Tax Evasion and Income Source: A Comparative Experimental Study. *Journal of Economic Psychology* 27(3): 402-422. IF 1.069 / 5 year IF 1.617. (cited 69 times).

- Fidrmuc, J. and **K. Gërxhani** (2005). Formation of Social Capital in Central and Eastern Europe. *Beyond Transition* 16(3): 18-20. (cited 12 times).
- Gërxhani, K.** (2004). Tax Evasion in Transition: Outcome of an Institutional Clash? Testing Feige's Conjecture in Albania. *European Economic Review* 48(4): 729-745. IF 1.527 / 5-year IF 1.860 (cited 46 times).
- Gërxhani, K.** (2004). The Informal Sector in Developed and Less Developed Countries: A Literature Survey. *Public Choice* 120(3-4): 267-300. IF 0.913 / 5-year IF 1.250. (cited 298 times).
- Gërxhani, K.** and A. Schram (2000). Albanian Political-Economics: Consequences of a Clan Culture. *Journal for Institutional Innovation, Development and Transition* 4: 5-14. (cited 7 times).

### **Books, or contributions to books**

- Duyvendak, J.W., C. Bouw, **K. Gërxhani**, O. Velthuis (Eds.) (2013). *Sociale kaart van Nederland: Over instituties en organisaties (The Netherlands' social map: On institutions and organizations)*. Boom Lemma Uitgevers.
- Duyvendak, J.W., O. Velthuis, **K. Gërxhani** (2013). Sociale kaart van Nederland (*The Netherlands' social map*). In: Duyvendak, Bouw, Gërxhani, & Velthuis (Eds.), *Sociale kaart van Nederland: Over instituties en organisaties*. Boom Lemma Uitgevers.
- Gërxhani, K.** (2006). Politico - Economic Institutions and the Informal Sector in Albania, Chapter 6, pp. 81-95. In Bezemer, D.J. (ed.) *On Eagle's Wings. Ten Years of Market Reform in Albania*, New York: NovaScience Publishers (cited 3 times).
- Gërxhani, K.** (2002). *The Informal Sector in Transition: Tax Evasion in an Institutional Vacuum*, Ph.D. thesis, University of Amsterdam, Tinbergen Institute Research Series, no. 265, Amsterdam: University of Amsterdam; published by thesis publishers, Amsterdam (cited 40 times).

### **National (refereed) journals**

- Gërxhani, K.** and A. Schram (2007). Albanië: 15 Jaar Worstelen met de Instituties. *Internationale Spectator* 61(6): 301-304.
- Gërxhani, K.** (2003). Porezna evazija u Albaniji: Institucionalni vacuum (Tax Evasion in Albania: An Institutional Vacuum). *Financijska Teorija I Praksa (Financial Theory and Practice)* 1: 55-83.
- Gërxhani, K.** and Z. Preçi (1996). Some Problems Related to the Informal Sector in Albania. *Balkan Analyst Review* 4 (October - December).

### **Revise and resubmit**

- Gërxhani, K.**, J. Brandts and A. Schram (2013). The Emergence of Employer Information Networks in an Experimental Labor Market. *Social Networks*.

### ***Papers under review***

**Gërxhani, K.** and F. Koster. Making the right move: Employers' recruitment strategies under the loupe. *Acta Sociologica*.

Di Stasio, V. and **K. Gërxhani**. "It takes two to tango!" Job rewards and work orientations in an employment relationship. *Social Forces*.

### ***Work in progress***

**Gërxhani, K.** and J. Bruggeman. Changing norms and institutions in an experimental setting.

Paskov, M., **K. Gërxhani**, and H. van de Werfhorst. The relationship between income inequality and social status anxiety: looking at the psycho-social consequences.

Di Stasio, V. and **K. Gërxhani**. Do recruitment channels matter for employers' hiring behavior? Evidence from England based on a vignette study.

**Gërxhani, K.** and D. Macro. Finding a perfect match: An institutional approach to employers' choice of recruitment channels.

**Gërxhani, K.** and M. de Graaf-Zijl. Recruitment strategies and gender inequalities across occupational groups.

### **AWARDS AND RESEARCH GRANTS**

2011 - **Aspasia grant** (€200.000): award for NWO-VIDI research proposal "CITEwomen: Changing Institutions". This proposal was evaluated to be 'fundable' both by Netherlands Organisation for Scientific Research and the European Research Council for an ERC Starting Independent Researcher Grant.

2005-2010 **VENI grant** (€200.000): individual research grant awarded by Netherlands Organisation for Scientific Research for the project "Finding a Perfect Match: An Institutional Approach to Employers' Choice of Recruitment Channels".

2003 **European Public Choice Society 2003 Wicksell Prize** (€1000): 'for the best paper by a researcher below the age of 30', at the European Public Choice Meetings, Aarhus, Denmark.

1997-2001 The following include **grants for a field survey** I conducted in Albania as part of my PhD research:

- RESAM (FEE, University of Amsterdam)
- NWO (Netherlands Organization for Scientific Research)
- Tinbergen Institute
- Stichting Moret Funds
- NWO travel grant

## VISITING POSITIONS

- 2008-2009 Visiting professor at Institut d'Anàlisi Econòmica (CSIC), Universitat Autònoma de Barcelona (UAB), Spain, September 2008 – January 2009 & May - August 2009.
- 2005 Visiting professor at Institut d'Anàlisi Econòmica (CSIC), Universitat Autònoma de Barcelona (UAB), Spain, February.
- 2004 Visiting professor at Sao Paulo School of Economics, Getulio Vargas Foundation, Sao Paulo, Brazil, June & July.
- 2003 Visiting professor at the Department of Economics and Economic Science Laboratory, University of Arizona, Tucson, October & November.
- 2001 Short study visit at the University of Arizona, Department of Economics, Tucson, October.
- 2000 Short study visit at the California Institute of Technology, Division of Humanities and Social Sciences, Pasadena, California, July.

## ACADEMIC AND PROFESSIONAL ACTIVITIES

- 2011 - **Fellow** of the Amsterdam Institute for Advanced Labor Studies, the Netherlands
- 2009 - **Member** of the Amsterdam Centre for Inequality Studies
- 2004-2010 **Research fellow** of the Tinbergen Institute, the Netherlands
- 2001 - **Member** of the Amsterdam Institute for Social Science Research, the Netherlands
- 2001-2011 **Member** of the Amsterdam Institute for Advanced Labor Studies, the Netherlands
- 2007-2010 **Member of Executive Board** of the European Public Choice Society
- 2007 - **Member of Editorial Board**, *Journal of Social Affairs*, Albanian Institute of Sociology
- 2006 - **Member of Editorial Board**, *International Journal of Women, Social Justice and Human Rights*, Serials Publications, New Delhi India
- 2005 - **Member of Editorial Board**, *Albanian Journal of Politics*, Albanian Political Science Association
- 2007 **Member of the Scientific Committee** of the First World Meetings of the Public Choice Societies, Amsterdam, March 29 - April 1, 2007
- 2004 **Member of the Scientific Committee** of the European Public Choice Society Meeting, Berlin, April 15-18, 2004
- 2012 **Session organizer** for 'Experimental Sociology'; RC 33 at the 2<sup>nd</sup> ISA Forum of Sociology ("Social Justice and Democratization") August 1st – 4th, 2012, Buenos Aires, Argentina
- 2007 **Co-organizer** of the First World Meetings of the Public Choice Societies, Amsterdam, March 29 - April 1, 2007
- 2000 **Co-organizer** of the European Meeting of the Economic Science Association, Amsterdam, October 18-21, 2000

- 2010 - **Project expert on social capital** of the research project "Entrepreneurship and Gender in Norway" funded by the Research Council of Norway
- 2010 - **Project expert on field survey design** of the ERC Starting Grant "Public Goods through Private Eyes" awarded to N. Letki, Institute of Sociology, University of Warsaw, Poland
- 2010-2011 **Project expert on laboratory experiments** of the research project "Solidariteit in de 21 eeuw: Vergrijzing, Immigratie en Solidariteit" (Solidarity in the 21<sup>st</sup> century) funded by Stichting Instituut Gak, the Netherlands
- 2008-2012 **Member of the EU Framework 7 Research Programme** (Large Scale Integrated Research Project) "Politics, Economics and Global Governance: The European Dimensions" (PEGGED) funded by the European Commission
- 2005 **Member expert group**, Belgian Federal Public Planning Service Science Policy, Brussels
- 2005 **Member expert group**, Scientific Council for Dutch Government Policy (WRR), "On job creation and destruction in the Netherlands", The Hague
- 2000-2004 **Member of the Project Management Team** (PMT), Unit Partnership between the FEB/University of Amsterdam, the University of Prishtina (Kosovo)
- 2000 - **Peer Review** for International Sociology; Journal of Public Economics; European Economic Review; Journal of Comparative Economics; Public Choice; Public Finance Review; International Tax and Public Finance; European Journal of Political Economy; Southern Economic Journal; Economics of Governance; FinanzArchiv; NWO, the Netherlands Organization for Scientific Research; CERGE-EI and WIIW Research Competition; FWF, Austrian Science Fund.

#### **MANAGERIAL ACTIVITIES**

- 2012 - **Co-director** of the program group 'Institutions, Inequalities and Life Courses', Amsterdam Institute for Social Science Research (AISSR), University of Amsterdam
- 2011 - **Chair of Board of Examiners** (ExamenCommissie) of the Bachelor and Master in Sociology, University of Amsterdam
- 2012 - **Member of the FMG Committee LAB** (on behalf of the AISSR).
- 2012 - **Member of the AISSR Ethics Advisory Board** (EAB-1). Amsterdam Institute for Social Science Research, University of Amsterdam
- 2012–2013 **Co-organizer** of the seminar series of the the Amsterdam Centre for Inequality Studies (AMCIS), which is a collaborative research centre of the University of Amsterdam and FreeUniversity Amsterdam, and is sponsored by a Research Focal Point of the Faculty of Social and Behavioral Sciences of UvA

- 2010-2012 **Member of Board of Examiners** (ExamenCommissies) of the Bachelor and Master in Sociology and the Research Master in Social Sciences, University of Amsterdam
- 2010-2012 **Elected Member of Daily Board** of the program group 'Institutions, Inequalities and Internationalisation', Amsterdam Institute for Social Science Research, University of Amsterdam
- 2011–2012 **Co-organizer** of the seminar series of the program group 'Institutions, Inequalities and Internationalization', Amsterdam Institute for Social Science Research, University of Amsterdam
- 2011-2012 **Member of the Committee (Schrijfcommissie)** in charge of preparing a report about the functioning of the Bachelor and Master programs in Sociology at the University of Amsterdam over the past five years; to be evaluated by an external Accreditation committee
- 2010 **Jury Member** for best Master thesis in Sociology
- 2010 **Member of the SoCA (UvA) working group** on relocation of the department
- 2006-2008 **Member of Education Committee** (Opleidingscommissie) of the Bachelor and Master in Sociology, University of Amsterdam

## TEACHING

Most recent evaluation scores:

- 1<sup>st</sup> year Bachelor course: 8,1/10 (Lectures); 8,8/10 (Tutorials)
- Master course: 9,1/10
- Research Master course: 9/10

- 2012 **Lecturer and Organizer** 'Contemporary Issues in Social Sciences' (Research Master Social Sciences), University of Amsterdam
- 2011 **Lecturer and Organizer** 'Great books and company' (Research Master Social Sciences), University of Amsterdam
- 2011 **Specialization Tutor** in the Research Master Social Sciences (RMSS), University of Amsterdam
- 2011 **Lecturer and Organizer** 'Social inequality in formal and informal institutions: families, schools and organisations' (Research Master Social Sciences), University of Amsterdam
- 2011 **Co-Lecturer and Co-Organizer** 'Institutions, Organisations and Labor' (Master 'Comparative Organization and Labor Studies'), University of Amsterdam
- 2011 **Basic teaching qualification** (basiskwalificatie onderwijs, BKO), University of Amsterdam
- 2010 **Lecturer**, Short Intensive PhD Course 'Decision making under information uncertainty: from perception to action', Amsterdam Institute for Social Science Research, University of Amsterdam

- 2010 **Lecturer and Organizer** 'Institutions, Incentives and Behaviour in Labour Markets and Organisations' (Master 'Comparative Labour and Organization Studies'), University of Amsterdam
- 2006-2012 **Co-Lecturer, Coordinator and Co-Organizer** 'Sociale Institudies en Organisaties' (Bachelor Sociologie), FMG, University of Amsterdam
- 2005 **Lecturer, Coordinator and Organizer** 'Contemporary Debates in Socio-Economics' (Research Master Course), FMG, University of Amsterdam
- 2003 **Lecturer, Coordinator and Organizer** 'Comparative Labor Studies: Theories and Methods' (graduate course), AISSR and AIAS, University of Amsterdam
- 2003 **Lecturer, Co-organizer** 'Networks and social capital' (undergraduate course), FMG, University of Amsterdam
- 2002 **Lecturer, Coordinator and Organizer** 'Advanced Labor Studies' (graduate course), AISSR and AIAS, University of Amsterdam

#### **SUPERVISION AND EVALUATION**

- 2013 - **Co-supervisor** of Drs. María Teresa Ferreira Sequeda on her PhD project "Precariousness and Informal Sector in an Institutional Context of Latin America", University of Amsterdam
- 2013 - **Co-supervisor** of Drs. Jacqueline van Breemen on her PhD project "Changing Institutions: An Experimental Contribution", University of Amsterdam
- 2012 - **Co-supervisor** of Drs. Marii Paskov on her PhD project "Inequality and risk: Consequences for public support for collective welfare arrangements", University of Amsterdam
- 2011 - **Co-supervisor** of Drs. Martin Olsthoorn on his PhD project "An analysis of the employer-side drivers of precarious employment arrangements", University of Amsterdam
- 2010-2011 **Supervisor** of Dr. Maarten Berg, postdoctoral researcher on laboratory experiments in the project 'Solidarity in the 21<sup>st</sup> century' funded by Stichting Instituut Gak, the Netherlands
- 2009 - **Co-supervisor** of Drs. Valentina di Stasio on her PhD project "Variety of transitions—An institution-centered account of the role of educational credentials in influencing employers' preferences over who gets the job", University of Amsterdam
- 2009-2010 **Supervision** of research assistance by two Master students in the VENI-NWO field survey.
- 2003-2004 **Supervision** of Drs. Marta Kahancova and Drs. Joost Bruinsma on EU project "European Industrial Relations", AIAS, University of Amsterdam



- 2013 **Member of the PhD committee** of Drs. Lisa Putman on her thesis “Work Values”, University of Amsterdam
- 2004 **External Member of Evaluation Committee** of the Ph.D. proposal ‘Co-evolution of governance and institutions’, by Drs. Xueyuan Zhang, Erasmus Research Institute of Management, Erasmus University Rotterdam
- 2004 **External Member of Evaluation Committee** of the Ph.D. proposal ‘The emergence of new tax regime in transition economy: China as a case’, by Drs. Ze Zhu, Erasmus Research Institute of Management, Erasmus University Rotterdam.

#### **INVITED LECTURES (EXCLUDING CONFERENCES)**

- 2012 ‘Gender and Governance’ workshop, Maastricht Graduate School of Governance, University of Maastricht.
- 2012 Università della Svizzera italiana, Faculty of Economic Sciences, Lugano, Switzerland.
- 2012 Interuniversity Center for Social Science Theory and Methodology (ICS), Utrecht University, the Netherlands.
- 2009 Department of Economics and Quantitative Methods, University of Catania, Italy.
- 2008 1st Albania World Bank Conference on Development Economics, Tirana, Albania.
- 2008 10-years Anniversary Conference of Amsterdam Institute for Advanced Labour Studies, Amsterdam, the Netherlands.
- 2005 Department of Organization and Personnel Science, Rotterdam School of Management, Erasmus University Rotterdam, the Netherlands.
- 2004 Department of Political Science and Department of Economics, University of Western Ontario, London Ontario, Canada.
- 2004 Graduate School of Economics, Getulio Vargas Foundation, Rio de Janeiro, Brazil.
- 2004 School of Slavonic and East European Studies, University College London, United Kingdom.
- 2004 International conference on "Political Science and Society. Challenges of Democratization, Development, and European Integration”, Tirana, Albania.
- 2004 Department of General Economics, Faculty of Economics and Business, University of Amsterdam, Amsterdam, The Netherlands.
- 2003 Department of Organization and Personnel Science, Rotterdam School of Management, Erasmus University Rotterdam, the Netherlands.
- 2003 Department of Economics and Economic Science Laboratory, University of Arizona, Tucson, Arizona, the United States.

- 2003 "Conferentie over Nederlandse Investerings in Albanië" (Conference on Dutch Investments in Albania), Woerden, the Netherlands.
- 2002 Department of Economics, University of Köln, Germany.
- 2002 International Conference "Unofficial Activities in Transition Countries: Ten Years of Experience", Zagreb, Croatia.
- 2001 Advisory talk on the International Labor Office Technical Workshop on "Old and new facets of informality: conceptual challenges and policy issues", as an invited expert on informal sector in Central and Eastern European countries, Geneva, Switzerland.
- 2001 Kokkalis Annual Graduate Student Workshop, John F. Kennedy School of Government, Harvard University, Cambridge, the United States.